

# PHOENIX

JANUARY 26-27, 2022

## JOIN US FOR THE 2022 IRRIGATION LEADER OPERATIONS AND MANAGEMENT TRAINING WORKSHOP

### About the Workshop

**IRRIGATION LEADER** magazine, after a COVID gap year, is sponsoring the 2022 Irrigation Leader Operations and Management Training Workshop. This year's theme, "Prospering in Uncertain Times," will focus on managing labor issues, insurance, and finance; and finding new ways to reduce costs and add revenue. The purpose of the workshop is to provide an opportunity for general managers and directors of irrigation districts to discuss ideas and exchange information on a variety of district operations-and-management-related issues and to build out-of-state working relationships. The issues and topics to be covered have been suggested by general managers and board directors.

#### Workshop Topics:

- Effective Public Communications/Managing a Crisis
- Building Public Good Will
- Bureau of Reclamation Grant Program Changes
- Private Financing Options
- Federal Covid Mandates
- Creating an Irrigation Insurance Pool
- Unique Sources of Revenue
- Things to Know for the New Manager/Board Member
- Zero-Based Budgeting
- Firing an Employee the Right Way
- Renewable Energy/Revenue Sources
- Partial Title Transfers
- Buying Rebuilt Construction Equipment

### Workshop Details

**Date:** January 26-27, 2022

**Registration:** \$550.00

**Vendor:** \$1,000.00

**Location:** Crowne Plaza Phoenix Airport Hotel  
4300 East Washington Street  
Phoenix, Arizona 85034

#### Hotel Information:

Book your room NOW at a rate of only \$169.00 per night. Call (855) 729-6011 to make your reservation **no later than Tuesday, December 31, 2021**, to take advantage of the special Irrigation Leader 2022 Workshop Rate.

For personalized hotel registration assistance, please phone Kristen Thomas at (202) 656-1684.

### How to Sign Up

Space is limited, so register on our website today! Learn more and purchase your registration at [irrigationleadermagazine.com/](http://irrigationleadermagazine.com/)

If you have any questions, please contact Kris Polly at (703) 517-3962 or [kris.polly@waterstrategies.com](mailto:kris.polly@waterstrategies.com).